# **Freelance Project Manager**

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## **Jesper Skjerning**

Innovation Project management Analysis Design Sprint People Communication Structure Education Change management Business

#### **Project Management**

I help companies realizing their projects with success so they better can service their customers. I offer project management from start to finish. I can also contribute with part of a project, e.g. project start, substitute on current projects or provide support for an existing project manager. I take the lead as program manager in a team of less experienced project managers.

I'm a fast learner and good at asking for what I need to know to obtain a thorough overview.

I have more than 12 years' experience with leading projects and getting people to contribute and efficiently work together. As a project manager, my biggest forces are that I am passionate about structure, details and planning. I listen and facilitate. It is about people, customers and business. About motivation and having common project goals. I convert requirements to solutions using planning, delegation and follow-up. If there are challenges, they must be revealed early so we can handle them. I am good at seeing the direct path in complex projects and break it down into manageable and understandable parts. Using waterfall or agile approach. Handling of external suppliers - treading them with fair demands and respect for a long-term collaboration.

I am an engineer within Electronics, Computer Vision and Mathematics/Statistics. My practical experience is within production and manufacturing, IT solutions, device-, software and app development, implementing of production plants. From vision and planning to Implementation, testing and validation.

To increase the innovation height, I facilitate Design Sprints or other modern brain storming processes, gather knowledge from the stakeholders, help with the business case, etc. I am creative and often challenge and solve statements as "It can't be done", "We have tried that" and "We normally do...". In smaller projects I can also be part of the executing team. E.g. within analysis, test and validation as well as presentation and sales at customer sites.

Why a freelancer: Fast and easy to scale the effort up or down. New view on things, new competences, and experience from an external partner. Most important is the extra speed I can add to a project that's just waiting to be realized so you better can service your customers.

#### About me

IPMA D (Certified Project Management Associate) 2019. Courses in Change Management, Innovation etc.
Master of Science in Engineering, Applied Mathematics at DTU 2001 – 2003
Bachelor of Science in Engineering, Electronics at DTU 1995 – 2000
I live in Hillerød, North Zealand, Denmark. Zealand and Scania are therefore obvious work areas.
I am mobile and can work in most of the world by appointment.

### **Experience and results**

Year	2019 - 2021	2017 - 2019	2015 - 2017	2003 - 2015
Company	LeadZip Consult	Kopenhagen Fur	CLAAS E-Systems	Videometer
Job	Project manager Developer	Project Manager	Project Manager	Project Manager Consultant Development Engineer
Field	Mobile Phone Apps Self-development Ideation	Color and quality measurement of minks Handling of minks Automatization and optimization	Agriculture Asphalt	Vision inspection of food, minks, pharmaceuticals, feed, anti-counterfeit. Grading and quality control
Tech nolo gies	Minimal Viable Product. Platform independent app development. Test and validation. Networking	Robots, vacuum flow packers, conveyors, box assembly, elevators, lid placement, strapping, weighing and control PLC and PC software	Software development Computer vision- based guidance systems for agriculture PC and embedded	Computer vision, cameras, LEDs, Peltier, strobe-controller Illumination Hardware development
Tools	React Native Visual Studio Code Android Studio Business plans SWAT analyses Agile, test plans	MS projects Excel, Word, PowerPoint Multiple stakeholders and suppliers Matlab	MS projects Excel, Word, PowerPoint Stage gate models Scrum Portfolio management	Computer vision C#, C++, VB and Matlab Development of prototypes, Sales
Results	A course in Self- development and hired a coach for the daily handling. Webpage and sales funnel. Expanded network. Experience with handling volunteers.	Delivery of a big and complex plant with a sharp deadline. It has provided stable deliveries, saving money, storage space, material and shipping fees for 2+ year now. A complete success	Development of new features for agricultural inspection. Including 3D inspection (first mover).	Continues quality improvement and addition of functionality to Laboratory and inline instruments. State of the art machines for mink grading. Solutions for inspection where standard vision doesn't suffice

### **CV** and recommendations

Recommendations and an extended CV can be found at linkedin.com/in/JesperSkjerning

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